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Again, one of the best ways to raise capital for real estate ventures is to convince money lenders that you are worth their time. For what it's worth, nothing will convince lenders to give you money faster than the opportunities you present to them. More specifically, the deal you are looking to fund should elicit some excitement.

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Raising capital is one of the most difficult challenges businesses face. It becomes even more challenging if the amount sought (e.g., less than \$5 million) is below a level that would attract venture capital or a registered broker-dealer, but beyond the levels that can be provided by friends and family and personal financing. Rathbone One of the most frequently asked questions of a Securities ...

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